



Travel Sales Consultants

Role involves dealing with holiday queries which have been submitted via Travel Agents over the phone.

Travel Sales Consultant Responsibilities

- Ensure enquiries are dealt with in a helpful and precise manner ascertaining requirements.
- Offer travel solutions based on clients requirements
- Tailor itineraries to meet specific client's requests.
- Adhere to deadlines.

Hours of work

40 hours per week (annualised shift system)

Monday – Saturday 8.30am – 7.00pm

Other shifts Monday – Sunday may be required during busy periods to assist with Direct Sales.

Experience required

Minimum 2 years sales experience within the travel industry

Travel knowledge of USA Packages and Scheduled Airlines desired.

Strong geographical knowledge of the USA.

Good sales techniques and an excellent telephone manner

Attention to detail, the ability to meet tight deadlines and work under pressure

CRS experience **essential**, preferably Galileo.

Other

Candidates must live within a 1 hour commuting distance to our offices.

Package offered:

Salary £16,000 + Commission (ote £22-£26K).

20 days holiday per annum.

On successful completion of probation, Private Medical Cover and Travel Concessions will be available.